QUARTERLY ACCOUNTS

For the period ended September 30, 2022 (Un-Audited)



Managed By
A R Management Services (Private) Limited



MODARABA INFORMATION

Modaraba Management Company A R Management Services (Private) Ltd.

Directors of Modaraba Company Mr. Naveed Riaz – Chief Executive

Mrs. Saadat Ikram Mr. Ameed Riaz

Mr. Omar Mohammad Khan

Mr. Aliuddin Ahmed

Chief Financial Officer Mr. Muhammad Ali Baig

Audit Committee Mr. Aliuddin Ahmed (Chairman)

Mr. Omar Mohammad Khan (Member)

Mrs. Saadat Ikram (Member)

Human Resource Committee Mr. Aliuddin Ahmed (Chairman)

Mr. Omar Mohammad Khan (Member)

Mrs. Saadat Ikram (Member) Mr. Ameed Riaz (Member)

Company Secretary Mr. Shabbir Ahmed Jamsa

Chief Internal Auditor Mr. Abbas Kerani

Auditors M/s. BDO Ebrahim & Co.

Chartered Accountants

Bankers Soneri Bank Limited

Bank Alfalah Limited Bank AL Habib Limited

Legal Advisors Mr. Masood Aziz Advocate

Masood Aziz & Associates

Shariah Advisor Mufti Abdul Qadir

Principal place of businessRoom No. 405, 4th Floor

Beaumont Plaza, Beaumont Road Civil Lines Quarters, Karachi.

Registered Office of the Modaraba Company 125-S, Small Industrial Area

Kot Lakhpat, Lahore.

Certificate Registration Office F.D. Registrar Services (Pvt) Limited

17th Floor, Saima Trade Tower-A I.I. Chundrigar Road, Karachi.



REPORT OF THE DIRECTORS

The Board of Directors of A R Management Services (Private) Limited, the management company of First Imrooz Modaraba is pleased to present the condensed interim un-audited financial statements for the first quarter ended on September 30, 2022.

1. Financial Highlights

Financial results of the Modaraba are summarized as under:

	(Rupees in	(Rupees in million) Three months ended	
	Three mor		
	30-Sep-22	30-Sep-22 30-Sep-21	
Sales	222.65	214.50	
Gross (loss) / profit	(3.87)	25.38	
Operating expenses	24.38	23.31	
Other income	1.28	0.15	
(Loss) / Profit for the quarter	(39.16)	0.29	
(Deficit) / Earnings per certificate - basic & diluted (Ruped	es) (13.05)	0.10	

2. Review of Operations

During the quarter under review, the Modaraba's turnover increased to Rs. 222.65 million as against Rs. 214.50 million of the corresponding quarter.

Increase in economic uncertainty, currency depreciation and cost-push inflation have affected the gross profit margin and the loss appearing in these quarterly accounts is mainly due to foreign exchange conversion based on quarter end rate. The exchange loss is expected to be recovered as goods are sold on prevailing foreign exchange rates.

Operating expenses increased to Rs. 24.38 million as compared to Rs. 23.31 million of corresponding quarter.

We presage certain headwinds in Pak Rupee depreciation and higher inflation which might have an impact on the future results. However, the Management continues to have a positive outlook on the long-term growth potential of the Modaraba business.

3. Acknowledgement

The Board wishes to express its thanks for continued guidance and support extended by the Registrar Modaraba and other officials of Securities and Exchange Commission of Pakistan. The Board also wishes to thank its certificate holders, bankers, business partners and the employees of the Modaraba for their continued support and co-operation.

For and on behalf of the Board

Naveed Riaz Chief Executive Omar Mohammad Khan Director



ڈائر یکٹرز کی ربورٹ

فرسٹ امروز مضاربہ کی انتظامی کمپنی اے آر مینجمنٹ سروسز (پرائیویٹ) لمیٹڈ کے بورڈ آف ڈائز بکٹر زمضاربہ کی پہلی سہ ماہی کی اختتامی مدت 30ستمبر 2022ء کے غیر آڈیٹڈ مالی نتائج کے حوالے سے رپورٹ پیش کرتے ہوئے مسرت محسوس کرتے ہیں۔

نمايال مالياتي نكات

مضاربہ کے مالیاتی نتائج مندرجہ ذیل ہیں:

	30-Sep-22	30-Sep-21
	(ملين،	روپوں میں)
وخت	222.65	214.50
و ئى(خباره)/منافع	(3.87)	25.38
ظامی اخراجات	24.38	23.31
لر آ مدن	1.28	0.15
به (خباره)/منافع	(39.16)	0.29
ئس سر ٹیفکیٹ (خسارہ) / آمدنی (بنیادی اور تحلیل شدہ)روپے	(13.05)	0.10

كاركرد كى كاجائزه

زیر غورسه مای میں مضاربہ کی فروخت 222.65 ملین روپے تک رہی جبکہ پچھلے دورانیے میں بیه فروخت 214.50 ملین روپے تھی۔

غیریقینی معاثی صور تحال میں اضافہ ،روپے کی قدر میں کمی اورافر اط زرنے مجموعی منافع کو متاثر کیا ہے اور اس سہ ماہی کے خسارے کی بنیادی وجہ روپے کی گرتی شرح ہے۔روپے کی گر اوٹ کے نتیجے میں ہونے والے اس خسارے کی وصولی کی تو تع ہے جب اشیاء مر وجہ زر مبادلہ کی شرح پر فروخت ہو نگی۔

انتظامی اخراجات بڑھ کر 24.38 ملین روپے تک رہے، جبکہ پچھلی مدت کے دوران 23.31 ملین روپے تھے۔

رویے کی قدر میں کمی اور افراطِ ذر کے اثرات مستقبل کے نتائج پر پڑسکتے ہیں۔ تاہم، مضاربہ انتظامیہ کاروبار کی طویل ومدتی ترقی کے لیے پر امید ہیں۔

اعتراف

بورڈ اس موقع پر رجسٹر ار مضاربہ اور سیکورٹیز اینڈ ایجیج نجمیشن آف پاکتان کے دیگر حکام کی مسلسل رہنمائی اور مدد کے لئے اپنے تشکر کااظہار کرتا ہے۔ بورڈ اس کے علاوہ اپنے سرٹیفکیٹ مالکان ، رفقائے کار ، سرمایہ کاروں ، بینکاروں ، کاروباری پارٹیوں کی رہنمائی اور مضاربہ کے تمام ملاز مین کی انتقک محنت اور لگن کے لئے ان سب کاشکر گز ارہے۔

منجانب بورد

نویدریاض عمر محمد خان چیف ایگزیکیو ٹیو

26اكتوبر،2022ء



CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2022

	Note	September 30, 2022 Rupees (Un-audited)	June 30, 2022 Rupees (Audited)
ASSETS	Note	(On-auditeu)	(Auditeu)
NON CURRENT ASSETS			
Property and equipment	4	7,585,697	8,061,008
Intangible assets	4	935,426	1,017,325
Long term deposits		598,202	598,202
Zong term deposits		9,119,325	9,676,535
CLIDDENIE A GGETG		- , - ,	- , ,
CURRENT ASSETS Stock in trade		1,196,372,447	648,475,057
Trade debtors		180,005,204	200,167,444
Advances, deposits, prepayments and other receivables		1,685,158	16,215,838
Taxation		4,964,881	9,353,350
Cash & bank balances		9,482,535	5,020,220
		1,392,510,224	879,231,909
TOTAL ASSETS		1,401,629,549	888,908,444
EQUITY AND LIABILITIES CAPITAL AND RESERVES Authorised Capital 10,000,000 Modaraba Certificates of Rs. 10 each Issued, subscribed and paid-up certificate capital Statutory reserve Revenue reserve		30,000,000 118,733,257 (4,161,007) 144,572,250	30,000,000 118,733,257 35,003,813 183,737,070
NON-CURRENT LIABILITIES			
Defined benefit plan - Staff gratuity	-	11,587,203	12,737,449
Obligation under financing facilities - Secured Deferred taxation	5	1,879,936	2,032,364
Deferred taxation		13,467,139	14,769,813
CURRENT LIABILITIES		13,407,139	14,709,013
Current portion of obligation under financing facilities - Secured	5	68,432,328	72,059,243
Current portion of deferred capital grant	-	8,686	27,953
Qard-e-Hasana from Modaraba Management Company		38,500,000	55,000,000
Creditors, accrued and other liabilities		1,136,649,146	563,314,365
		1,243,590,160	690,401,561
TOTAL EQUITY AND LIABILITIES		1,401,629,549	888,908,444
CONTINGENCIES AND COMMITMENTS	6		

The annexed notes from 1 to 11 form an integral part of this condensed interim financial information.

For A R Management Services (Private) Limited (Modaraba Management Company)



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2022

	Quarter ended	
	Jul - Sep 2022 Rupees	Jul - Sep 2021 Rupees
Sales	222,649,509	214,496,938
Cost of sales	(226,521,163)	(189,112,232)
Gross (loss) / profit	(3,871,655)	25,384,706
Operating expenses	(24,383,738)	(23,314,121)
Operating (loss) / profit	(28,255,392)	2,070,585
Financial charges	(2,597,216)	(1,887,870)
Other income	1,280,768	154,652
Reversal of doubtful debts		10,471,621
	(29,571,841)	10,808,988
Provision for Modaraba Management Company's fee	-	(1,080,899)
Provision for Sindh Workers' Welfare Fund		(194,562)
(Loss) / Profit before taxation	(29,571,841)	9,533,527
Taxation	(9,592,979)	(9,242,083)
Net (Loss) / Profit for the period	(39,164,820)	291,444
Other Comprehensive Income		-
Total Comprehensive (Loss) / Income	(39,164,820)	291,444
Earnings per certificate - basic & diluted	(13.05)	0.10
The annexed notes from 1 to 11 form an integral part of this condensed interim financial information.		

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2022

	Paid-up certificate	Statutory reserve	Revenue reserve_ Unappropriated profit	Total
			Rupees	
Balance at June 30, 2021	30,000,000	117,514,820	54,867,344	202,382,164
Comprehensive income for the period: July 2021 to Sept 2021				
Profit for the period Other comprehensive income	<u>-</u>	<u> </u>	291,444	291,444
Balance as at September 30, 2021	30,000,000	117,514,820	55,158,788	202,673,608
Profit distribution for the year ended June 30, 2021 @ Rs. 15.50 per certificate	-	-	(46,500,000)	(46,500,000)
Comprehensive income for the period: Oct 2021 to Jun 2022 Profit for the period Other comprehensive income	<u>-</u>	- -	24,077,292 3,486,170	24,077,292 3,486,170
	30,000,000	117,514,820	36,222,250	183,737,070
Transfer to statutory reserve @ 5%		1,218,437	(1,218,437)	
Balance at June 30, 2022	30,000,000	118,733,257	35,003,813	183,737,070
Comprehensive loss for the period: July 2022 to Sept 2022				
Loss for the period Other comprehensive income	<u>-</u>	-	(39,164,820)	(39,164,820)
Balance as at September 30, 2022	30,000,000	118,733,257	(4,161,007)	144,572,250

The annexed notes from 1 to 11 form an integral part of this condensed interim financial information.

For A R Management Services (Private) Limited (Modaraba Management Company)



CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2022

	Quarter ended	
	Sept. 30, 2022 Rupees	Sept. 30, 2021 Rupees
A. CASH FLOWS FROM OPERATING ACTIVITIES	Kupees	Kupees
(Loss) / Profit before taxation	(29,571,841)	9,533,527
Adjustments for non-cash and other items:		, ,
Depreciation	710,746	622,795
Amortization of intangible assets	81,899	39,399
Financial Charges	2,597,216	1,887,870
Amortization of deferred capital grant	(19,267)	(99,822)
Provision for doubtful debts		(10,471,621)
Provision for staff retirement gratuity	150,370	-
(Gain) on disposal of property and equipement	(1,200,000)	-
	2,320,964	(8,021,379)
Operating (loss) / profit before working capital changes	(27,250,877)	1,512,148
Changes in operating assets and liabilities		
(Increase) / Decrease in current assets		
Stock in trade	(547,897,390)	(51,040,716)
Trade debtors	20,162,240	98,474,690
Advances, deposits, prepayments and other receivables	14,530,680	(19,132,411)
ratulices, deposits, propaginents and other recertaines	(513,204,470)	28,301,563
Increase / (Decrease) in current liabilities	(813,281,178)	20,501,505
Creditors, accrued and other liabilities	573,485,604	(59,031,114)
Cash generated from /(used in) operations	33,030,257	(29,217,403)
Financial charges paid	(2,728,772)	(1,516,908)
Income Taxes paid	(5,204,510)	(14,853,785)
Staff Gratuity paid	(1,300,616)	-
Net cash generated from / (used in) operating activities	23,796,360	(45,588,096)
B. CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(235,435)	(92,500)
Proceeds from disposal of property and equipment	1,200,000	<u>-</u>
Net cash generated from / (used in) investing activities	964,565	(92,500)
C. CASH FLOWS FROM FINANCING ACTIVITIES		
Receipts of Qard-e-Hasana from Modaraba Management Company	58,500,000	92,800,000
Repayment of Qard-e-Hasana to Modaraba Management Company	(75,000,000)	(92,800,000)
Receipts from Musawamah finances	55,000,000	155,000,000
Repayment of Musawamah finances	(55,000,000)	(90,000,000)
Repayment of Salam finances	(688,298)	(1,953,506)
Repayment of Musharaka finances	(2,957,884)	(7,830,292)
Repayment of Diminishing Musharaka	(152,427)	-
Net cash (used in) / generated from financing activities	(20,298,609)	55,216,202
Net increase in cash and bank balances A+B+C	4,462,315	9,535,606
Cash and bank balances at the beginning of the period	5,020,220	11,718,112
Cash and bank balances at the end of the period	9,482,535	21,253,718

The annexed notes from 1 to 11 form an integral part of this condensed interim financial information.

For A R Management Services (Private) Limited (Modaraba Management Company)



1 NATURE AND STATUS OF BUSINESS

- 1.1 First Imrooz Modaraba (the Modaraba) was formed on September 27, 1993 under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 (XXXI of 1980) and the Rules framed there under and is managed by A R Management Services (Private) Limited. The Modaraba commenced its commercial operations from March 01, 1994. The Modaraba is listed on Pakistan Stock Exchange.
- 1.2 The principal place of the business of the Modaraba is situated at room No. 405, 4th Floor, Beaumont Plaza, Beaumont Road, Civil Line Quarters, Karachi, in the province of Sindh, Pakistan.
- 1.3 It is a multi purpose, perpetual Modaraba and is mainly engaged in domestic and international trading activities.

2 BASIS OF PREPARATION

2.1 Statement of compliance

2.1.1 This condensed interim financial information has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of International Accounting Standard (IAS) 34 - Interim Financial Reporting, Islamic Financial Accounting Standards (IFAS) as notified under the provisions of the Companies Act, 2017 and made applicable to Modarabas, Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980, the Modaraba Companies and Modaraba Rules, 1981 and directives issued by the Securities and Exchange Commission of Pakistan (SECP) ['the Modaraba Regulations'].

Wherever the requirements of 'the Modaraba Regulations' differ from the requirements of International Accounting Standard (IAS) 34 - Interim Financial Reporting and Islamic Financial Accounting Standards (IFAS) as notified under the provisions of the Companies Act, 2017 and made applicable to Modarabas, requirements of 'the Modaraba Regulations' have been followed.

- 2.1.2 The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of IAS 34. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published audited financial statements of the Modaraba for the year ended June 30, 2022.
- 2.1.3 The comparative statement of balance sheet presented in this condensed interim financial information has been extracted from the annual audited financial statements of the Modaraba for the year ended June 30, 2022, whereas the comparative condensed interim profit and loss account, condensed interim cash flow statement, condensed interim statement of changes in equity of the Modaraba are extracted from the unaudited condensed interim financial information for the quarter ended September 30, 2021.
- 2.1.4 This condensed interim financial information is un-audited.

2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention except for defined benefit plan - staff gratuity which is carried as per actuarial valuation.



2.3 Functional and presentation currency

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This condensed interim financial information is prepared in Pakistani Rupees which is the Modaraba's functional and presentation currency. The figures in this condensed interim financial information have been rounded off to the nearest rupee unless otherwise specified.

3 SIGNIFICANT ACCOUNTING AND RISK MANAGEMENT POLICIES, ACCOUNTING ESTIMATES, JUDGEMENT AND CHANGES THEREIN

- The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements of the Modaraba for the year ended June 30, 2022.
- 3.2 The preparation of this condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use of judgements that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.
- 3.3 The significant estimates, judgements and assumptions made by the management in applying the accounting policies and the key sources of estimation uncertainty are the same as those applied to the annual audited financial statements as at and for the year ended June 30, 2022.
- 3.4 There are certain standards, interpretations and amendments to approved accounting standards which have been published and are mandatory for the Modaraba's accounting period beginning on or after January 01, 2021. These standards, interpretations and amendments are either not relevant to the Modaraba's operations or are not expected to have a significant effect on this condensed interim financial information.
- 3.5 The Modaraba's financial risk management objectives and policies are consistent with that disclosed in annual audited financial statements of the Modaraba for the year ended June 30, 2022.

	No	nte	September 30, 2022 (Rupees) (Un-audited)	June 30, 2022 (Rupees) (Audited)
ļ	PROPERTY AND EQUIPMENT	,	(Ch-addited)	(Auditu)
	Following additions and disposals, at cost, were made during the period / year :			
	Opening fixed assets (Net book value)		8,061,008	4,687,975
	Additions		235,435	5,984,163
	Disposals		(1,845,500)	(328,126)
	Depreciation charge for the period / year		(710,746)	(2,559,954)
	Depreciation on disposals during the period / year		1,845,500	276,950
	Closing fixed assets (Net book value)	_	7,585,697	8,061,008



5 OBLIGATION UNDER FINANCING FACILITIES - SECURED

Running Musharaka financing facility	5.1	12,142,909	15,100,793
Diminishing Musharaka financing facility - Vehicle Lease	5.2	2,489,613	2,642,040
Less: non-current portion under Diminishing			
Musharaka financing facility	5.2	(1,879,936)	(2,032,364)
Current portion under Musharaka financing facility		12,752,586	15,710,469
Salam Financing Facility	5.3	679,743	1,348,774
Non-current portion under Salam Financing Facility	5.3	-	-
Current portion under Salam Financing Facility	5.3	679,743	1,348,774
Musawamah Financing Facility	5.4	55,000,000	55,000,000
		68,432,328	72,059,243

- 5.1 The Modaraba has availed Running Musharaka Financing facility from Bank AL Habib Limited with sanctioned limit of Rs. 15 million (June 30, 2022: Rs. 15 million) in order to meet working capital requirement.
- 5.2 The Modaraba has obtained Diminishing Musharaka financing facility with a sanctioned limit of Rs. 10 million from Bank Al Habib Limited for the purchase of locally manufactured brand new / used commercial and non-commercial vehicles for Modaraba's / staff use. The facility carries profit at the rate 2.25% over 1 year KIBOR and is repayable within 5 years from the date of delivery of vehicle(s).
- 5.3 The Modaraba obtained this facility from Soneri Bank Limited which was offered by State Bank of Pakistan under the name of "Islamic SBP Refinance" for payment of wages and salaries for six months from April 2020 to September 2020 to cater the economic turmoil due to COVID-19.
- 5.4 The Modaraba has also availed Musawamah finance facility from Bank AL Habib Limited with a sanctioned limit of Rs. 130 million (June 30, 2022: Rs. 130 million) to finance its working capital requirements.
- 5.5 All facilities are secured against hypothecation charge on current assets (stock in trade and trade debts) of Modaraba.

6 CONTINGENCIES AND COMMITMENTS

6.1 Contingencies

- 6.1.1 There is no change in the status of matter of show cause notice issued to the Modaraba by the Collectorate of Customs, for recovery of Customs Duty, Additional Customs Duty, Sales Tax and Income Tax as reported in note 22.1.1 to the published financial statements of the Modaraba for the year ended June 30, 2022.
- 6.1.2 The Modaraba has issued post dated cheques to the Collector of Customs amounting to Rs. 404.14 million (June 30, 2022 : Rs. 157.33 million) on account of custom dues and taxes on goods at bonded warehouse.

6.2 Commitments

Commitments in respect of outstanding letters of credit as at year end date for trading stock are amounting to Rs. NIL (June 30, 2022: Rs. 10.658 million).



7 TAXATION

Provision for taxation is based on taxable income for the year at the current rates of taxation after taking into account tax credits and exemptions available, if any. For items covered under minimum tax regime (MTR), the management compared it with normal tax regime (NTR), alternate corporate tax (ACT) and turnover tax and record tax on the basis of which ever is higher. The Modaraba has followed a policy for tax recognition, whereby the tax paid at import stage is recognized as tax expense in the year in which the related goods are sold and the portion of the tax paid pertaining to the unsold inventory is carried forward in the balance sheet as an advance tax.

Deferred tax asset is recognized for available credits to the extent that it is probable that sufficient taxable temporary differences and taxable profits will be available against which credits can be utilized. Significant judgement is exercised to determine the amount of deferred tax asset to be recognized.

8 FAIR VALUE OF FINANCIAL INSTRUMENTS

As at quarter ended September 30, 2022, the Modaraba does not hold any financial asset or liability measured at fair value. Therefore, fair value hierarchies have not been disclosed.

Further, carrying value of all financial assets and liabilities reflected in the condensed interim financial information approximate their fair value.

9 RELATED PARTY TRANSACTIONS

The related parties of the Modaraba include the management company, associated undertakings, directors of the management company and key management personnel. Significant transactions with related parties are as follows:

	September 30, 2022	September 30, 2021 Rupees	
	Rupees		
	(Un-audited)	(Un-audited)	
Share of common expenses to Group Companies	938,021	301,858	
Warehouse rent to Group Companies	1,455,000	1,117,250	
Office rent to Group Company	300,000	309,000	
Receipt of Qard-e-Hasana from Modaraba Management Company	58,500,000	92,800,000	
Repayment of Qard-e-Hasana to Modaraba Management Company	75,000,000	92,800,000	

10 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was approved by the Board of Directors of the Modaraba Management Company and authorised for issue on 26 October 2022.

11 GENERAL

Amounts have been presented and rounded off to the nearest Rupee.

For A R Management Services (Private) Limited (Modaraba Management Company)

NAVEED RIAZ
CHIEF EXECUTIVE

OMAR MOHAMMAD KHAN DIRECTOR MRS. SAADAT IKRAM
DIRECTOR

MUHAMMAD ALI BAIG CHIEF FINANCIAL OFFICER